

## ApSTeCon Tech. Consultants Pvt Ltd Corporate Presentation

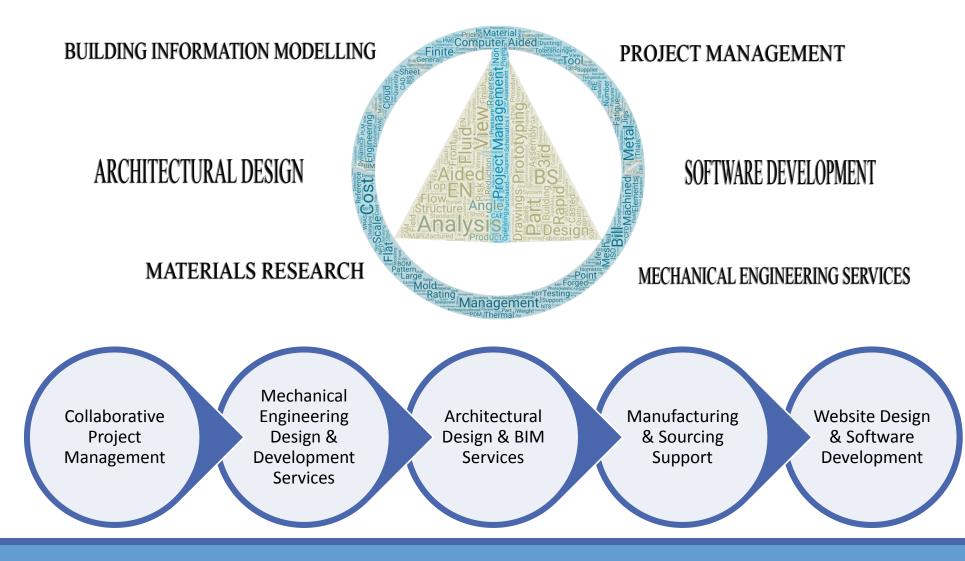
By

K M Wahab

(Marketing Director)

## **ApSTeCon Pvt Ltd**

We help our clients to focus on their Core Competencies





## Why ApSTeCon

We help our clients to focus on their Core Competencies



## **Collaborative Project Management**

Using many tools for managing your outsourced Design projects. No need for that anymore!

#### **Outsourcing Issues**

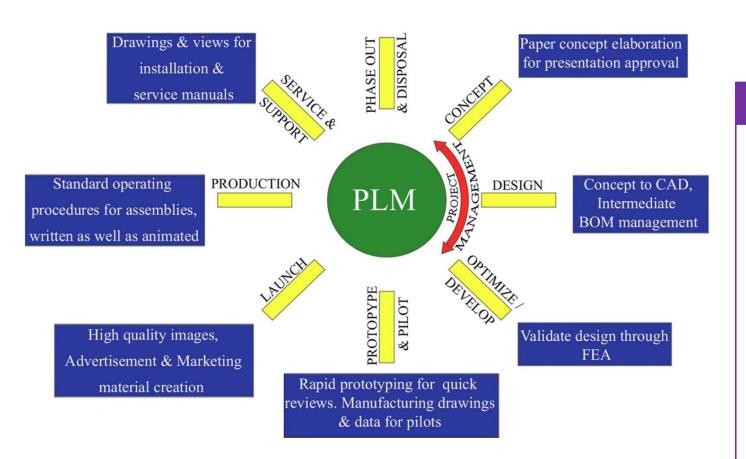
- Intermediate BOM/BOQ (Bill of materials/quantity) managed through spreadsheets
- CAD models exchanged over e-mails leading to version management issues
- Communication/mail tracking issues
- Deletion of important e-mails and loss of critical information leading to added rework & cost
- 24x7 data availability issues due to time zone differences
- Client involvement not on real time basis which sometimes delays identification of critical issues

- Real time Intermediate BOM can be accessed anytime, anywhere by authorised personnel
- Cloud based collaboration for projects
- Full design data available at all times through a secure server
- Data sharing only on a need to know basis with design engineers
- Real time data availability means no time zone difference problems
- Faster design development as better client involvement because of availability of latest versions of models and drawings at all times



## Mechanical Engineering Design Services (1/2)

Complicated concepts  $\rightarrow$  Simple & cost effective design solutions

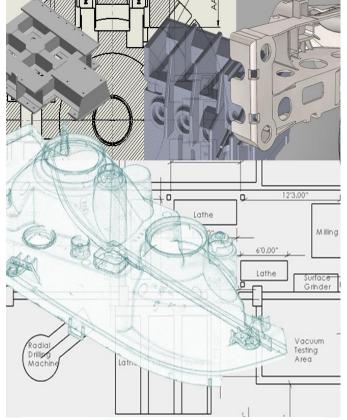


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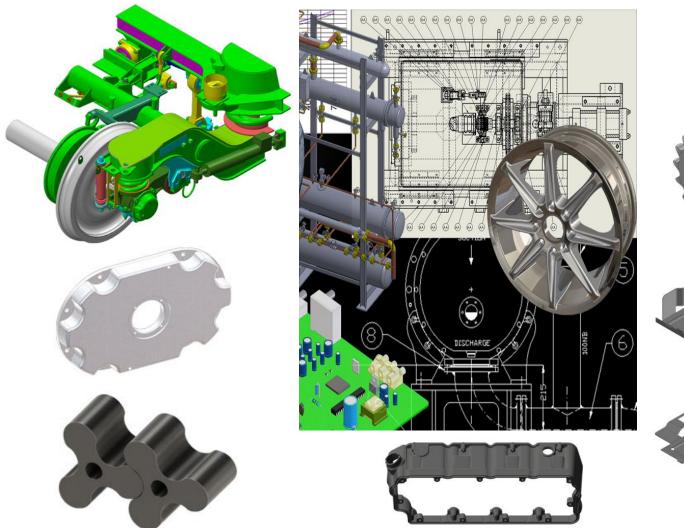
- Wide range of services through highly skilled talent pool capable of serving various industry verticals
- Convenience of dealing with local company & cost benefits of overseas partner
- Services ranging from Concept Design & exploration, CAD modelling to manufacturing drawing creation, CAE, Reverse Engineering, literature creation for assembly, marketing, installation etc.
- Both Project based & resource based support for all kinds of Mechanical Engineering Design Services

## **Mechanical Engineering Design Services (2/2)**

Complicated concepts  $\rightarrow$  Simple & cost effective design solutions









## Architectural Design and BIM Services (1/2)

Strong fundamentals  $\rightarrow$  Robust Design

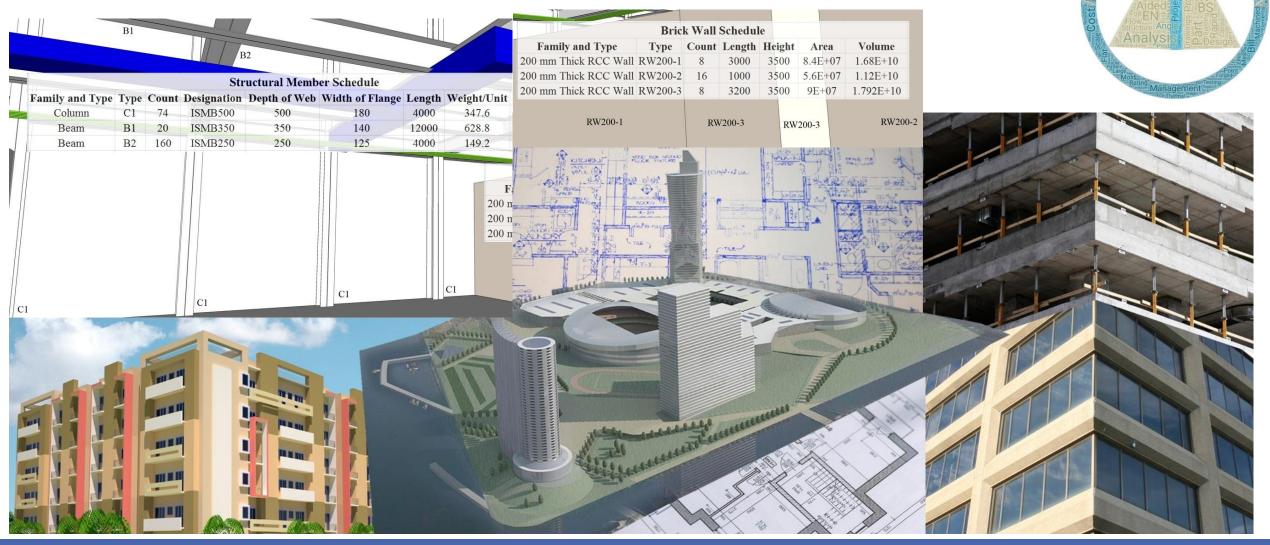
- Services ranging from 2D Architectural drawings, Concept Design to complete BIM Solutions & Energy Analysis etc.
- Highly skilled talent pool capable of serving both Architectural and BIM verticals
- Construction/post construction activity through organized drawing sets, scheduling and manuals
- Offers innovative services such as Interactive 3D Models
- Project based support or resource based support, for all kinds of Architectural Design and BIM Services
- Cloud based collaboration for Real time data availability





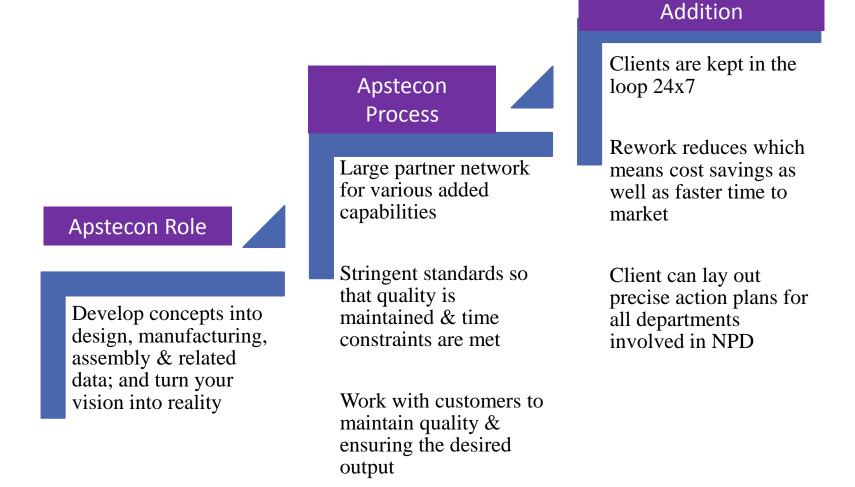
## **Architectural Design and BIM Services (2/2)**

Strong fundamentals  $\rightarrow$  Robust Design



## **Project & Resource Based Support (1/2)**

Timely Attention to minute details  $\rightarrow$  Workable Solutions





**Apstecon Value** 

## **Project & Resource Based Support (2/2)**

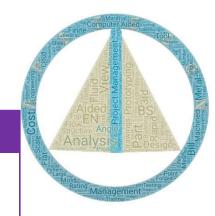
#### Design support for each stage

#### **Resource Based Support**

- For companies which want to work on new product concepts without committing dedicated resources until concepts are proven and are struggling to find right resource
- For companies trying to get legacy data conversion or data migration projects done
- For recruiters who are looking to place short term resource at their client's end
- For companies or design houses covering for demand peaks or looking for short term access to key strategic skill or managing growth etc.

#### Apstecon Advantage

- No hassle of finding the right resource to get the job done
- Apstecon project manager available as mentor throughout the project to ensure high quality output
- Cost savings as no infrastructure has to be made available like in case of an onsite resource
- Easy and efficient collaboration. Client always in loop with status information & design data available at all times
- No issues of tracking part modifications or data accessibility as onsite resource change sometimes brings
- High confidentiality & data security. Information sharing on need to know basis & secure login
- Extremely reasonable resource hourly costs



## Manufacturing & Sourcing Services (1/2)

#### Quality our motto

- Manufacturing support with Design & Development services means no hassle to find separate suppliers for getting products made
- Manufacturing & sourcing partner network ensures high quality is maintained
- Sourcing support also available as per customer specifications
- Assemblies can be supplied in either assembled form or as kits of parts
- Cost benefits
- Client can focus on their customers & core competencies while our network finds part suppliers & manufacturers and also ensure that required standards are met



## Manufacturing & Sourcing Services (2/2)

Quality our motto





## **Management Team**

#### Striving to excel







#### Khurram M Wahab (Marketing Director)

- B.Tech in Mechanical Engg from JMI (India) & M.Sc. In Manufacturing Tech. & Systems Management from The University of Manchester (UK)
- 15+ Years of Industry experience
- Interest Areas: Design for Manufacture, Value Engineering., Virtual Design technologies implementation, New Product Development Management

Marghubul H Jauwad (Director – Operations & Finance)

- MBA from IILM (India) and B.Tech in Mechanical Engineering from JMI (India)
- 15+ years of industry experience
- Interest areas: Growth Strategy, Monetization, Corporate Development, Project Management, Mergers & Acquisitions, IPOs, Investor Relations, Market research, Innovative technologies, Corporate Finance and financial and regulatory reporting

#### Syed Imran Agha (Technical Director)

- B.Arch. From AMU (Aligarh, India) & M.C.P. (Master of City Planning) from IIT (Kharagpur, India)
- 20+ years of experience in both industry & academic environment
- Interest Areas: City Planning, BIM, Sustainable Development, City Integrated Energy Systems Design, Lighting & Energy Analysis

## **Thank You**

### **Apstecon Pvt Ltd**

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